



RE: Fundraising Programs

Dear Fundraiser:

If you are considering holding a fund raising car wash in a parking lot, you may want to consider the many environmental, safety and financial benefits of working with your neighborhood car wash.

We're better for the environment

In many states and municipalities, shopping center and schoolyard car washes are discouraged because they overtax the local storm system with phosphorus and pollutants that destroy the beauty of local ponds and streams. We dispose of our wastewater according to strict EPA, state and local regulations.

We're downright stingy with water

Water may be plentiful—or in short supply. No matter. The fact remains that washing cars with a hose and bucket wastes water—up to three times the water used by a professional car wash. And, with water and sewer bills going up dramatically all over the country, why encourage wasteful habits when we can encourage conservation of our most important resource—water.

We eliminate your liability for damage or injury

When you run your own car wash, damage to cars, personal injury to a member of your organization, or to a supporter, are all possibilities. It just doesn't make sense for your organization to assume that kind of risk when you can leave it up to us.

We can help you make more money

Members of the International Carwash Association have been helping local charities raise funds through car wash ticket sales all over the U.S. We offer car wash coupons for your fund raiser at a huge discount. Fund raisers pay only \$3.75 per coupon in multiples of 50 with no limit on the amount you may purchase. You then set the selling price for your fund raising event, possibly even selling them for less than our retail price of \$10.00.

If we can help with your fundraiser or if you have any questions, call Lisa Starnes at 413-642-9137.

Sincerely,

Golden Nozzle Car Wash

Ryan Roberts
Director of Operations



GOLDEN NOZZLE CAR WASH FUNDRAISING PROGRAM

The Golden Nozzle Car Wash Fundraising Program is designed to assist non-profit organizations with their fund raising.

- The program is simple: sell car wash certificates.
- The organization is allowed to purchase at a significant discount.
- Golden Nozzle sells the non-profit organization "Express Wash" certificates (exterior wash only) for \$3.75 each in multiples of 50 with no limit on quantities purchased. The retail price at our car wash is \$10.00 per certificate.
- Golden Nozzle requests certificates be resold for a minimum of \$3.00 each, but may be sold at any price. The non-profit must be a legitimate non-profit with proceeds going to its stated cause.
- Payment terms are Net 30, but Golden Nozzle will be flexible if partial payments are made on a timely basis.
- Golden Nozzle requires a written request for participation in the fundraising program which identifies the organization's name, address, phone number, contact person, and reason for this particular fund raiser, i.e. team trip, uniforms, medical etc.
- Orders may be placed and delivery arranged with Lisa Starnes at the Golden Nozzle Car Wash - Springfield, MA office. Her contact information is: (413) 642-9137; lisa.starnes@goldennozzlecarwash.com
- Any returned certificates must be part of full books. We cannot accept partially sold books.